# Deloitte Private

# It's business It's personal





Imagine a professional services firm that is sleek and agile as well as powerful and influential.

Imagine a firm that is expert and well networked as well as innovative, commercial and visionary.

Imagine a firm whose advice is pragmatic, whose solutions are clear, and whose approach is uncomplicated and personal.

Welcome to Deloitte Private.



#### What we do

We are small enough to care, but big enough to lead.

Deloitte Private brings together a strong heritage of expertise working with private companies, family businesses and individuals, with the strength of a globally competitive firm.

We focus on your special needs by offering the best thinking in accounting, financial planning, taxation, superannuation, family and business services.

We are inspired by helping you with your challenges to meet statutory requirements, negotiate market conditions, satisfy family issues, face competitors, mitigate risk and prosper.

#### Our focus is to help you create wealth.

#### How we do it

We are structured to provide personalised attention in a true and enduring partnership.

Your Deloitte Private Partner is passionate about providing practical advice, commercial guidance and workable strategies. Your Partner knows how to anticipate your needs and deliver innovative solutions.

Our attention is focused on bringing you the right information at the right time, to unlock the strength of your businesses.

### We do it with passion, best practice, insight and quick wins.

#### Why we are different

We believe that private businesses are a major driver of the prosperity of all Australians, so we are committed to helping you with the challenges you face to lead and grow.

We are the only firm that can combine the disciplines and rigour of managing general business and compliance requirements with the opportunities created from world class thinking.

Add to that our desire to deliver outstanding client service with our sleeves rolled up and our eyes on the future.

What we offer is an unparalleled combination of focus, breadth of advice, skill and attention.

#### Who we are

We are over 60 Partners and their teams in New South Wales, Victoria and ACT.

We are a network of specialty practices in Taxation, Audit, Risk, Corporate Finance and Consulting services.

We are industry specialists in the fields of Business Services, Motor Industry, Tourism Hospitality and Leisure, Consumer Business, Manufacturing, Real Estate, Education, Health, Not for Profit and Technology.

## We are people who understand the benefits a trusted business partnership can bring.

#### What inspires us

Your challenges inspire us every day.

When we help you overcome the constraints of limited capital, show you how to restructure for greater efficiency, frame a solution to minimise risk, or provide a strategy to deliver faster growth – we are inspired.

When we create a better understanding of competitive challenges, make important details more transparent, identify new opportunities, and simplify reporting requirements – we are inspired.

We are inspired when you ask for new ideas, different outcomes, fresh views and easier ways.

#### Get to know us

The best way to get to know us is to have a chat.

We'd be delighted to talk about how our skills, approach and extended network of professional support would be a good fit with your needs.

You can contact us on:

#### **Sydney**

Tel: +61 (0) 2 9322 3769

#### **Parramatta**

Tel: +61 (0) 2 9840 7277

#### Melbourne

Tel: +61 (0) 3 9671 7086

#### Canberra

Tel: +61 (0) 2 6263 7226

or visit us at www.deloitte.com/au/deloitteprivate

# Imagine what you could do with the right partnership. Now make it happen.

#### Contact us

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#### About Deloitte

Deloitte provides audit, tax, consulting, and financial advisory services to public and private clients spanning multiple industries. With a globally connected network of member firms in 140 countries, Deloitte brings world class capabilities and deep local expertise to help clients succeed wherever they operate. Deloitte's 150,000 professionals are committed to becoming the standard of excellence.

Deloitte's professionals are unified by a collaborative culture that fosters integrity, outstanding value to markets and clients, commitment to each other, and strength from diversity. They enjoy an environment of continuous learning, challenging experiences, and enriching career opportunities. Deloitte's professionals are dedicated to strengthening corporate responsibility, building public trust, and making a positive impact in their communities.

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#### About Deloitte Australia

In Australia, Deloitte has 12 offices and over 4,500 people and provides audit, tax, consulting, and financial advisory services to public and private clients across the country. Known as an employer of choice for innovative human resources programs, we are committed to helping our clients and our people excel. Deloitte's professionals are dedicated to strengthening corporate responsibility, building public trust, and making a positive impact in their communities. For more information, please visit Deloitte's web site at www.deloitte.com.au.

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